

## Technical Sales Support

### Leuven Permanent contract



Quomak, part of Solina Group, is a leading European research and advice center that makes innovative, technological and scientific knowledge practically applicable to the food industry. Highly trained researchers and product developers set new food products and processes. Quomak is mainly active in the field of savory products such as sauces, salads, meat alternatives,... and this within the triangle of processing, recipe and packaging.

#### Tasks & responsibilities

As a Technical Sales Support, you ensure the communication link between the sales organization and the R&D is optimal for all relevant technical and commercial items in order to reach the forecasted growth.

You will have following responsibilities :

- Help to implement & upscale the right solution at the facilities of the customer.
- Technical oriented, capable of conducting very technical discussions with the customer in order to come to the right solution, able to understand the very technical demands of the customer.
- Transfer / co-ordinate the project work to /with people in R&D that are the best placed to answer the customer's question.
- Contribute to the development of new innovative products tailored to the customer and participate in sensory taste panels.
- Contact with the customers and follow up on the orders
- Follow up closely the sales progress of the new proposed solutions in the market.

#### Profile/Competences

You have a culinary background such as industrial engineer, bio-engineer in food technology or equivalent. You have an entrepreneurial spirit, you are hands-on, action oriented. You are flexible, creative, eager to learn. You are an excellent communicator with a good healthy team spirit. Fluent in Dutch, good working knowledge of French and English are essential.

#### Contact

If you are interested, please send your application to [recruitment@solina-group.eu](mailto:recruitment@solina-group.eu).